



State & Local Tax Overview

State and local taxes can significantly impact a company's cash flow, effective tax rate, and risk profile if not evaluated regularly. Our expert SALT professionals assess your company's tax profile accurately through:

- Comprehensive review of your company's tax position
- Risk analysis to identify potential issues and opportunities
- Planning strategies to manage future growth and mitigate taxes
- Deep experience with California and Washington gross receipts and local tax regimes to identify refund opportunities—an area where we strongly differentiate ourselves from competitors

It is our goal to evaluate and make the appropriate recommendations pertaining to your unique situation.



Compliance Pricing

Our 2026 fees for sales tax compliance include registration, an initial setup fee, and a separate charge per filing based on volume:

State and Local Tax (SALT) Services

A Practice Group by SingerLewak

- **Transaction Support & Research:** High-quality research, analytical, and advisory support for transactions.
- **Sales Tax Audits & Appeals:** We assess your situation and position, manage the audit process, and provide support to mitigate exposure and/or identify refund opportunities.
- **Refund Reviews:** Our thorough return reviews identify deductions and exclusions that could have been—or could still be—claimed to determine whether you qualify for a refund.
- **Voluntary Disclosure Agreements (VDAs):** This program lets qualified entities voluntarily disclose unpaid tax liabilities or unfulfilled requirements, limit look-back periods, and request penalty relief. We secure and complete multi-jurisdictional VDAs, helping your business address past deficiencies and establish a proactive path to compliance.
- **Nexus Studies:** We determine whether your company has filing requirements where it conducts business. Nexus is the minimum activity that subjects a business to taxation; we analyze your activities against each state's nexus standards and the tax impact of nexus creation.
- **Compliance Review:** We assess your current compliance profile and determine your needs for monthly, quarterly, or annual filings where you must remit and file sales and use tax.

Meet Our SALT Team



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