



SingerLewak Transaction Advisory Services Information Systems Due Diligence

Linking your transaction objectives with targeted IT due diligence

The impact and value of the information systems environment in an acquired company has become more vital to the success of business acquisitions than ever before. Getting a handle on the risks and challenges present in any target company can provide great insight and opportunity in deal negotiations and forecasting of the merged business. IT diligence isn't just about technology - it's also about strategically assessing the impact of diligence discoveries on the *strategic and growth objectives* that the buyer has for the target company.

We get it. Our team operates in the world of IT effectiveness from a product-agnostic perspective, helping our clients recognize and manage their risks - and improve their systems maturity and effectiveness, over time. We can also perform deeper, forensic dives into critical risk areas, and provide objective determinations as to paths to mitigate and improve.

Let's collaborate to create a tailored, risk-and-objectives-driven IT diligence plan for your pending acquisition. We will be sure to keep focused on your objectives and strategies for the target company and resultant combination. And, we will shed light on IT concerns, and (often) some positives in the businesses you're seeking to acquire.

IT Due Diligence: Domains

Diligence can be performed among all or some of these areas - in light of the target business and your deal objectives:

- ✓ Information Security – Cybersecurity: posture, maturity
- ✓ Software portfolio adequacy and effectiveness (ERP, CRM, etc.)
- ✓ IT leadership and team capability (internal, outsourced)
- ✓ IT controls, processes and policies (maturity, design, execution)
- ✓ IT planning and executive oversight and governance competency
- ✓ Effective use of information systems
- ✓ Network infrastructure quality, sustainability (on-prem & cloud)
- ✓ Effectiveness of information – use, accuracy, quality, reliability

IT Due Diligence: Our Process

- ✓ **Planning and orientation**
Collaborate with deal team to develop the IT due diligence plan, based on objectives and concerns
- ✓ **Diligence execution: observations, inquiries, technical dives**
Skilled professionals dive into diligence domain areas based on the plan
- ✓ **Regroup: strategic findings and path alternatives**
Forward-looking, strategic discussions about findings of risk, benefit, and go-forward improvement strategies
- ✓ **Post-merger integration planning and execution (optional)**
Develop integration plans for impacted systems, processes, controls, users and information.



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