SingerLewak
Accountants & Consultants

QUALITY OF EARNINGS & DUE DILIGENCE SERVICES

QUALITY OF EARNINGS: Working together with the client and their advisors (investment bankers, attorneys, etc.), we develop procedures and deliverables that assist in maximizing value to sellers and mitigating risk of buyers due diligence financial issues. Our goals include helping the seller understand the drivers of historical results, as well as the key risk and growth factors that support future business performance. Our methods and experience provide our clients with a fresh and independent perspective on the quality, stability, and predictability of future cash flows. Our procedures include:

- Identifying and quantifying industry and deal-specific risks and opportunities
- Evaluating quality of historical projected earnings, cash flows and assessing quality of assets
- Identifying and quantifying tax exposures
- Identifying undisclosed and/or contingent liabilities
- Highlighting issues likely to affect the purchase or contract conditions

DUE DILIGENCE: Buyers, whether financial, asset or strategic, need to know both the risks and future benefits available from a business operation. We analyze financial, operational tax, and strategic components of a deal, to make it easier for a buyer to structure and negotiate an acquisition. With our experienced team from our accounting, tax and consulting services practice groups, we can provide a variety of services to the buyer.

OTHER M&A TRANSACTIONAL ADVISORY SERVICES INCLUDE:

- Financial Modeling
- Valuation
- Industry Intelligence - Understanding the competitive landscape
- Scenario-based Budgeting and Cash Flow Projections
- Deal Structure (Corporate, Tax, and Financial)
- EBITDA and Working Capital Analysis
- Post-Transaction Integration
- Post-Transaction Dispute Resolution
- Purchase Price Allocation
- Internal Control Evaluations
- Cost Savings and Revenue Enhancement Analyses
- Profit/Cash Flow Enhancement
- Systems Advisory for M&A transactions
- Systems Advisory for Portfolio Entities

DUE DILIGENCE TEAM

ASSURANCE TEAM

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BUSINESS INFORMATICS FOR M&A TRANSACTIONS

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