

# Specialty Tax Fact Sheet: Sales and State Income Taxes

## SALES TAX

**Transaction Support and Research** – Our team conducts high quality research, analytical and advisory support for transactions.

**Sales Tax Audits and Appeals** – Our team is able to assess your situation and standpoint and provide you with our recommendations. We work to manage the audit process and provide support to mitigate exposure and/or identify refund opportunities.

**Refund Reviews** – These reviews often identify deductions which could have been claimed / could still be claimed. A thorough technical tax return review can determine if a taxpayer qualifies for a refund.

**Compliance Review** – Our compliance professionals can assess your compliance in all areas of tax law. Our professional approach focusses on your key risk areas in order to recommend solutions and opportunities.

**Voluntary Disclosure Agreements (VDA)** – This program allows qualified entities to voluntarily disclose unpaid tax liabilities or unfulfilling requirements. Our scope of experience covers multistate VDA preparation.

**Nexus Studies** – Designed to identify whether a company has tax filing requirements in states where the company is engaged in a business activity. Nexus is a minimum level of business activity within a state which will result in your business being subject to taxation in a state. A properly conducted nexus study seeks to identify your company's normal business activities in relation to the various nexus standards. Our tax professionals will analyze the tax impact of nexus creation in each state where your business has activities.

## STATE INCOME TAX

**State Tax Planning and Research** – Our professionals can assist with your current multistate income tax needs and work with you as your company expands into new states.

**Compliance Review** – Our compliance professionals can assess your compliance in all areas of tax law. Our professional approach focuses on your key risk areas in order to recommend solutions and opportunities.

**Tax Recovery Services** – Our tax specialists use the latest tools to uncover all available benefits, positive tax law changes, errors and unclaimed credits.

**State Tax Audits and Appeals** – Our team is highly experienced in client representation through the entire audit and appeals process in multiple jurisdictions.

**Voluntary Disclosure Agreements** – Our team has deep expertise in processing voluntary disclosure agreements (VDA) in all states, from start to finish. This process allows taxpayers to become compliant in active states while limiting penalties and audits for prior years.

**Nexus Studies** – Our team will identify whether your company has tax filing requirements in states where the company is engaged in a business activity. Through a thorough nexus study our team will identify your company's business activities in relation to the applicable taxability or nexus standards in the various states. Our tax professionals will analyze the tax impact of nexus creation in each state where your business has activities.



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State and local taxes can considerably impact a company's cash flow, effective tax rate and risk profile if not evaluated on a regular basis. Our team of expert state and local tax professionals have the technical knowledge and understanding to assess your Company's tax profile accurately and effectively. Our team's wealth of knowledge can efficiently assess your company's situation performing:

- Comprehensive review of your Company's tax position,
- Risk analysis to assess potential issues and opportunities,
- Planning opportunities to manage future growth and mitigate taxes

It is our goal to evaluate and make the appropriate recommendations pertaining to your unique situation.



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